

## Postal Savings Bank of China Co., Ltd. 中國郵政儲蓄銀行股份有限公司

(A joint stock limited liability company incorporated in the People's Republic of China) (Stock Code: 1658)

## FORM OF PROXY FOR THE ANNUAL GENERAL MEETING

Number of shares to which this form of proxy re	lates (Note 2)		
(Note 1)			
ote 1)			
			nares (Note 2
ostal Savings Bank of China Co., Ltd. (the "Bank"), hereby appoint	t the Chair	man of the	meeting o
			(Note 3
	the following	resolutions.	in the absence
y indication, the proxy may vote at misrier own discretion.			
	For	Against	Abstain
Ordinary Resolutions		(Note 4)	(Note 4)
To consider and approve the 2016 Work Report of the Board of Directors			
To consider and approve the 2016 Work Report of the Board of Supervisors			
To consider and approve the Final financial Accounts for 2016			
To consider and approve the profit distribution plan for 2016			
To consider and approve the appointment of accounting firms for 2017			
To consider and approve the election of non-executive directors			
(1) To elect Mr. Liu Yue to be a non-executive director			
(2) To elect Mr. Ding Xiangming to be a non-executive director			
To consider and approve the election of independent non-executive director			
To consider and approve the proposed remuneration plan for new directors			
To consider and approve the proposed amendments to the Rules of Procedures of Shareholders' General Meetings			
Special Resolutions			
To consider and individually approve each of the following items of the proposed non-public issuance of offshore preference shares			
(1) Type of preference shares to be issued			
(2) Number of preference shares to be issued and issue size			
(3) Par value and issue price			
(4) Maturity			
(5) Method of issuance and target investors			
(6) Lock-up period			
(7) Dividend distribution terms			
(8) Terms of mandatory conversion			
(9) Terms of conditional redemption			
	the registered holder(s) of	the registered holder(s) of	the registered holder(s) of

(10) Restrictions on voting rights and terms of restoration of voting rights

Special Resolutions		For (Note 4)	Against (Note 4)	Abstain (Note 4)
	(11) Order of distribution on liquidation and procedures for liquidation			
	(12) Rating arrangements			
	(13) Security			
	(14) Use of proceeds			
	(15) Listing/trading arrangements			
	(16) Validity period of the resolution for the issuance of offshore preference shares			
	(17) Matters relating to authorization: authorization to the board of directors of the Bank and its authorized persons to handle all matters relating to the issuance of offshore preference shares, which will remain valid during the 12 months following the passing of the resolution on authorization at the shareholders' general meeting			
11.	To consider and approve the proposed amendments to the articles of association of the Bank			

Data	C: (N 1.7).	
Date:	Signature (Note 5, 6 and 7):	
2 4.0.	. Signature (17010 b) State 7/1	

## Notes:

- 1. Please insert the full name(s) and address(es) (as shown in the register of members) in **BLOCK CAPITALS**. The name of all joint registered holders should be stated.
- 2. Please delete as appropriate and insert the number of shares in the Bank registered in your name(s) to which this form of proxy relates. If no number is inserted, this form of proxy will be deemed to be related to all the shares in the capital of the Bank registered in your name(s) (whether held alone or jointly with others).
- 3. If any proxy other than the Chairman of the meeting is preferred, please delete the words "the Chairman of the meeting" and insert the name and address of the proxy desired in the space provided. A shareholder may appoint one or more proxies to attend and vote in his stead. A proxy needs not be a shareholder of the Bank. ANY ALTERATION MADE TO THIS FORM OF PROXY MUST BE INITIALED BY THE PERSON WHO SIGNS IT.
- 4. IMPORTANT: IF YOU WISH TO VOTE FOR ANY RESOLUTION, PLEASE PLACE A "\" IN THE BOX MARKED "FOR". IF YOU WISH TO VOTE AGAINST ANY RESOLUTION, PLEASE PLACE A "\" IN THE BOX MARKED "AGAINST". IF YOU WISH TO ABSTAIN FROM VOTING, PLEASE PLACE A "\" IN THE BOX MARKED "ABSTAIN". If the form returned is duly signed but without specific direction on any of the resolutions, the proxy is entitled to vote or abstain from voting at his discretion in respect of all resolutions; or if in respect of a particular proposed resolution there is no specific direction, the proxy is entitled, in relation to that particular proposed resolution, to vote or abstain from voting at his discretion. A proxy will also be entitled to vote at his discretion on any resolution properly put to the meeting other than those set out in the notice convening the meeting. The shares abstained from voting will be counted in the calculation of the majority required for approving a resolution.
- 5. This form of proxy must be signed by you or your attorney duly authorized in writing or, in the case of a corporation, must be executed under its common seal or under the hand of its legal representative or an attorney duly authorized to sign the same. If this form of proxy is signed by an attorney of the appointer, the power of attorney authorizing that attorney to sign, or other documents of authorization, must be notarized.
- 6. In the case of joint holders, the one whose name stands first in the register of members shall alone be entitled to attend and vote at the meeting in respect of such shares.
- 7. In order to be valid, this form of proxy together with any notarized power of attorney or other documents of authorization (if any) must be deposited at (i) the Bank's H Share registrar, Computershare Hong Kong Investor Services Limited at 17M/F, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong (for holders of H Shares) or (ii) the registered office of the Bank at No. 3 Financial Street, Xicheng District, Beijing, the PRC (for holders of Domestic Shares) not less than 24 hours before the time appointed for the meeting or any adjourned meeting thereof. Unless otherwise specified, the dates and time contained in this proxy form are in Hong Kong time.
- \* Postal Savings Bank of China Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking and/or deposit-taking business in Hong Kong.