

### III. Market-adjusted Prices-Other Services

#### 8.1 Domestic L/C

| Business Code | Services     | Content of Services                                                                                                                                                                                                                  | Applicable Customers | Rate of Charges                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Promotional Policies                                  | Remarks |
|---------------|--------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|---------|
| S0801001      | Domestic L/C | Provide the issuance, due payment confirmation, amendments, notice, notice of amendments, document dispatching/examination, cancellation, negotiated/entrusted collection and discrepancy examination of domestic L/C for customers. | Corporate customers  | 1. Issuance: 0.05%-1.0% of L/C amount, minimum RMB100; or charged at the contractual price.<br>2. Due payment confirmation: 0.1% of amount confirmed.<br>3. Amendments: RMB100 per transaction; the service fee for the incremental amount after the amendments should be charged at the L/C issue fee rate, minimum RMB100.<br>4. Advice: RMB50 per transaction.<br>5. Advice of amendments: RMB50 per transaction.<br>6. Document dispatching/examination: 0.1% of amount of documents dispatched/examined.<br>7. Cancellation: RMB100 per transaction.<br>8. Negotiated/entrusted collection: 0.1% of document amount.<br>9. Discrepancy examination: RMB100 for each discrepancy, maximum RMB500.<br>Telegraphic and postal charges, if any, for the above services will be charged in accordance with numbers S0302018 and S0302019. | Qualified customers can enjoy discounts or exemption. |         |

#### 8.2 Other Businesses

| Business Code | Services              | Content of Services                                                                                                                                                                                                                                                                                                                                                                                                                              | Applicable Customers | Rate of Charges                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Promotional Policies                                                                                                             | Remarks |
|---------------|-----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|---------|
| S0801002      | Safety deposit box    | Provide safety deposit box service for the customer to keep valuables, important files and marketable documents.                                                                                                                                                                                                                                                                                                                                 | Personal customers   | 1. Rent: charged according to the size of inner box, no more than RMB0.1 per CM <sup>3</sup> per year.<br>2. Reporting the loss of key: no more than RMB20 each time.<br>3. Reporting the loss of password: no more than RMB20 each time.<br>4. Selection of the number of safety deposit box: no more than RMB50 each time.<br>5. Key compensation: no more than RMB300 per key.<br>6. Chiseling: no more than RMB500 each time.<br>7. Late rent charge: up to 0.5% of annual rent per day. | Branches may offer certain discount or exemption on the rent to specific customer groups in order to boost business development. |         |
| S0801003      | Bond sub-underwriting | Provide customers with intermediary services in the inter-bank bond market, which includes the sub-underwriting, establishment, and entrusted management of bond financing products. Bond financing products include but are not limited to Chinese government bonds (GGBs), policy-based financial bonds, local government bonds, debt financing instruments of non-financial enterprises, financial bonds, and credit-asset-backed securities. | Corporate customers  | Negotiable pricing.                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                  |         |

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|---------------|----------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| S0801004      | Consulting service                                 | Based on customers' actual needs, leveraging advantages in profession and information, provide customers with the consulting service about the financial management, investment and financing, industrial research, and strategic development; leveraging advantages in channels and customers, integrate capital of inter-bank proprietary business, banking wealth management, insurance, leasing, private equity, and securities houses, to satisfy customers' needs in non-credit and differentiated creditor's right + equity financing and offer matchmaking services for capital and assets to customers. | Corporate customers  | Negotiable pricing.                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Free of charge for micro and small enterprises. |                                                                                                                                                                                                                               |
| S0801005      | Syndicated loans                                   | PSBC, as the lead bank or agent bank of syndicated loan provides services including syndication organization, reservation of positions and loan granting. PSBC accepts the invitation of the lead bank to grant loans in accordance with the agreed share of loan commitments and participates in services relating to syndicated loan services.                                                                                                                                                                                                                                                                 | Corporate customers  | 1. Syndicated loan arrangement fee: agreed price, generally charged at a certain rate of syndicated loan amount in a lump sum.<br>2. Syndicated loan agency fee: agreed price, generally charged based on the workload and cost of agent bank.<br>3. Syndicated loan commitment fee: agreed price, generally charged at a certain rate based on the undrawn amount and remaining drawdown periods of syndicated loan.<br>4. Syndicated loan participation fee: agreed price. |                                                 |                                                                                                                                                                                                                               |
| S0801006      | Domestic factoring                                 | One or more of the following services: first, management and collection of account receivables; second, commercial credit investigation of counterparty; third, buyout of account receivables and improvement of financial statements.                                                                                                                                                                                                                                                                                                                                                                           | Corporate customers  | 1. For recourse factoring, the annual factoring fee is charged at 0.1%-1% of the balance of the assigned account receivables, or charged at the agreed rate.<br>2. For non-recourse factoring, the annual factoring fee is charged at 0.2%-3% of the balance of the assigned account receivables, or charged at the agreed rate.                                                                                                                                             |                                                 |                                                                                                                                                                                                                               |
| S0801007      | Asset pool (including bill keeper)                 | Provide customers with asset pool services (including bill keeper); and the specific items include: Establishing asset pools for customers, providing pool custody, maturity reminder, collection, information inquiry and statistics, and other life-cycle asset management services for financial assets such as notes, corporate certificates of deposit, accounts receivable, margins, etc.; and handling banker's acceptance bills, domestic letters of credit, letters of guarantee, working capital loans and other pool financing services based on pooled assets.                                       | Corporate customers  | 1. Asset management service: a. Charged on an annual basis: Charged at RMB5,000 to RMB100,000 per year per account or charged at the agreed price; b. Charged based on actual business volume: Charged at no more than 2% of the actual amount of asset pool financing business or at the agreed price.<br>2. Pool financing service: Based on the charging standard of corresponding financing types.                                                                       |                                                 |                                                                                                                                                                                                                               |
| S0801008      | Fund depository Service for financial institutions | Provide summary account opening and maintenance, fund preservation and transfer, fund settlement and other services.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Corporate customers  | Agreed price                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                 |                                                                                                                                                                                                                               |
| S0801009      | Repository business                                | Provide repository service for cash and other items for other institutions such as banks                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Corporate customers  | Charged at the number of outlets, RMB50,000 to RMB300,000/year/outlet; or charged at the number of repository boxes, RMB10,000 to RMB100,000/year/box.                                                                                                                                                                                                                                                                                                                       |                                                 | The actual rate shall be determined after a reasonable evaluation of the economic status, peer competition, remoteness of the outlets of other banks and the size and weight of the repository box of the region of business. |

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|---------------|--------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|---------|
| S0801010      | Front-end fee                                          | A package of front-end services such as policy advice, structure and time-frame design, overseas funding arrangements, etc., for cross-border investment and financing business (including syndicated loans, cross-border special loans, export buyer's credit, export seller's credit, fixed assets loans, working capital loans, cross-border structured financing, etc.)                                                                                | Corporate customers                        | Agreed price                                                                                                                                    |                                                                                                 |         |
| S0801011      | Bank-business Direct Connection                        | Bank-business Direct Connection is designed for bulk commodities, spot commodities and emerging trading markets. It provides system interaction, account signing and fund transfer, etc.                                                                                                                                                                                                                                                                   | Corporate customers                        | Agreed price                                                                                                                                    | Free of charge for micro and small enterprises                                                  |         |
| S0801012      | Spot FX settlement and sale                            | Buy or sell FX on spot market by accepting customer applications to meet the customer's currency conversion needs.                                                                                                                                                                                                                                                                                                                                         | Personal customers and corporate customers | Buy and sell independently listed spot settlement and sale of foreign exchange and the exchange based on the market demand and pricing ability. | Customers can enjoy favorable rates for the installment fees if qualified for certain criteria. |         |
| S0801013      | Bond lending and borrowing                             | The bond borrower uses a certain amount of bonds as collateral to borrow the underlying bonds from the bond lender. Meanwhile, it is agreed that the borrowed bonds will be returned and relevant fees will be paid on a certain future date, and then the bond lender will return the corresponding collateral, which is the bond financing behavior. When PSBC acts as a bond lender, it may charge for a certain amount of fees from the bond borrower. | Corporate customers                        | Negotiable pricing                                                                                                                              |                                                                                                 |         |
| S0801014      | Risk management of agency derivatives                  | It refers to a service where the Bank accepts the application of a customer to provide the customer with a variety of financial derivatives (forwards, swaps, options, etc.) and product mixes, and manage exchange rate, interest rate, and other risks.                                                                                                                                                                                                  | Corporate customers                        | Negotiable pricing                                                                                                                              |                                                                                                 |         |
| S0801015      | Comprehensive services for international trade finance | Provide the services of scheme design, financing arrangements, inquiry and quotation, and bill processing in the process of conducting international trade finance business (including import and export trade finance and overseas agency financing disbursement) for customers.                                                                                                                                                                          | Corporate customers                        | Charged case by case at the contractual price, at least RMB200/case (or equivalent in foreign currency).                                        | Free of charge to micro and small enterprises.                                                  |         |
| S0801016      | Personalized service charge for gold lease             | Provide the lessee with personalized optional services beyond the basic services of gold leasing business. Including personalized selection service for lease principal, lease transfer time selection service, agent lease transfer service, and agent inquiry transaction service.                                                                                                                                                                       | Corporate customers                        | Negotiable pricing.                                                                                                                             |                                                                                                 |         |

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|---------------|-------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|
| S0801017      | OTC bond business in the inter-bank bond market | <p>1.Account opening: Our bank will open a bond over-the-counter trading custodian account for customers upon application. After opening accounts, PSBC provides services such as bond transfer, routine maintenance of data exchange with the China Central Depository &amp; Clearing Co., Ltd. for customers.</p> <p>2.Transfer of custody: Transfer of custody refers to the transfer of custody of bonds between custody accounts opened by the same customer at different contractor banks or in different markets, i.e., the customer transfers the bonds held in custody from one custody account to another custody account for custody.</p> <p>PSBC transfers the bonds held by customers from one of their custody accounts to another one on behalf of them.</p> <p>3.Non-trading transfer: The transfer of ownership of over-the-counter bonds for non-trading reasons, such as judicial withholding, gift, inheritance and bequest, etc., for which the customer applies to the Bank.</p> <p>PSBC transfers the bonds held by customers from one custody account to another custody account that is qualified for custody.</p> | Personal customers<br>Corporate customers | <p>1.Account opening: RMB10 /account</p> <p>2.Transfer of custody: RMB10 / transaction</p> <p>3.Non-trading transfer: RMB10 / transaction</p> | Starting from the transaction day, PSBC launches a discount activity where transaction fees are not charged, and the end of the activity will be notified separately. |         |
| S0801018      | Service fee of loans                            | As a loan service institution, manage the underlying asset pool of asset securitization projects initiated by PSBC, and provide management and other services for the asset pool and its disposal and recovery.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Corporate customers                       | Negotiable pricing.                                                                                                                           |                                                                                                                                                                       |         |
| S0801019      | Supply chain platform services                  | Relying on its strength in brand, channel, technology and information, PSBC provides industrial chain customers with online comprehensive financial services, such as platform connection, accounts receivable and order management, redemption management, electronic agreement signing, bill settlement, fund clearing, and financing services.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Corporate customers                       | Negotiable pricing.                                                                                                                           |                                                                                                                                                                       |         |